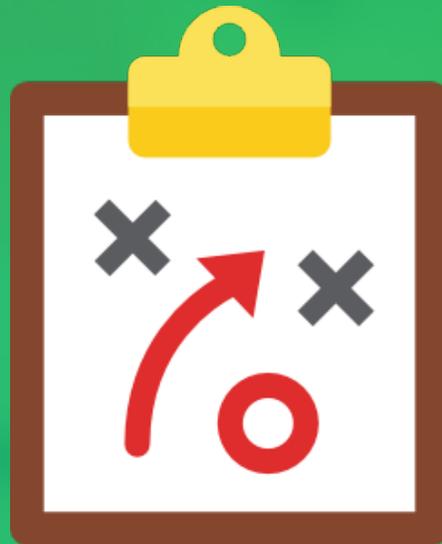




Global Success Team (GST)

# Steps to Success



How to Get your Business Started  
FAST and On the Right Track for  
Duplicatable Success!

made with  
*Beacon*

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@GlennBolton from @GST360

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- If you are unsure of anything then **contact your sponsor or upline.**

## Get Started Right Away

- Register as a NEW Associate
- Choose the highest value business option
- Login to your Associate Back office (dashboard)
- Click ALL options on the menus to familiarize yourself with your business resources
- DO NOT spend too much time here. Avoid getting distracted.
- Register with GST360.com and login
- Familiarize yourself with your new menu options and resources

## Connect with Your Company on Social Media

- Like your company's Facebook Page
- Follow your company's Twitter Feed
- Subscribe to your company's YouTube and Vimeo Channels
- Bookmark your company's Blog
- Join any Groups, Blogs, Feeds or Channels suggested by your Sponsor or Team Leader

## Connect with GST on Social Media

- Join the **GST Facebook Group**
- Follow the **GST Twitter Feed**
- Subscribe to **GST on YouTube**
- Subscribe to **GST on Vimeo**

## Setup Your SupaClix Account

- What is **SupaClix?**
- Register a **SupaClix Account**
- Login to YOUR **SupaClix Dashboard**
- Review the **SupaClix Training**

## Start Marketing Immediately

- **Don't wait.** You will learn as you go.
- **Invite ALL Your Friends** to take a look at your business.

- **Share your SupaClix site on Social Media**
- **Follow Up with your SupaClix visitors**

## Only Three Options

There are **only 3 options** after your prospect has **reviewed the information** on your site:

- **Do Something NOW** - Get them started right away.
- **Do Something LATER** - Ask questions! What do they need to learn?
- **Do Nothing** - Thanks for your interest... Bye!

## Build Using the Power of FIVE

- **Sponsor FIVE new Associates in your first week**(one per day).
- If you **get more** then that's a good thing.
- Teach every new Associate to **Sponsor FIVE new Associates** in their first week.
- If it takes longer then that is OK, but fast creates more excitement and is more fun.
- **Teach FIVE get FIVE and watch your business EXPLODE!**

## Do Business Things Daily

- Contact, Invite and Followup **DAILY!** Make it a habit.
- **DO NOT** prejudge **ANYONE**. You do **NOT** know their current situation **UNTIL** you ask.
- Email your email list with your SupaClix website address.
- Work only with those who are respond and **show interest**.
- Ignore (for now) those who initially show no (or little) interest.
- **DO NOT** get into discussion about anything that a website, video or PDF document can explain.
- **Don't try to re-invent the wheel!** It will make your life harder.
- Use the **systems, tools and resources** provided by your sponsor, upline and team. They have been shown to work.

## Use Your Sponsor and Upline

**Call at least your SIX immediate upline Associates** and introduce yourself. If you do not have their contact details then **make sure your sponsor gets**

them to you right away.

Tell them **WHY** you have chosen to join the business and what your **dreams and aspirations** are. That way they have **YOUR** interests in mind when you contact them for assistance.

**Choose a mentor** from your upline (does not have to be your sponsor) and work with them. They have the **interest and experience** to make you successful.

They **ONLY** make money when **YOU** make money.

- **Call them**
- Email them
- Text them
- Skype them
- Visit them

## Use The System

- Follow the system. **Duplicate what works.**
- Don't say to yourself (or your upline) "I want to do it my way". You will **most likely fail** and get no help.
- **Create a decent passive income first**, (let's say, \$3000 per month)
- Experiment with new marketing or business ideas **only after** you are making good money.
- Systems are there because they have been **tested to work.**
- **Don't try to "re-invent the wheel"**

## Learn As You Earn

- **DO NOT** expect to know everything right away.
- You will learn the **business strategy** as you go.
- Use this website to learn the right way to do things.
- **Learn from the success of others** who have gone before.
- **Share your successes** (and even your defeats). It creates resilience.
- **DO NOT** expect immediate riches unless you put in the work.
- You CAN, however, make quick income if you **do everything right.**
- **Slow and steady is OK** and a great way to make an income for most people

- **Fast is more fun!**

## Get On the Fast Track

Can you imagine earning **over \$100,000** in just **12 months**?

Maybe you want to do it faster? In **12 weeks**? What about **12 days**?

**Anything is possible** when you follow the **Fast Track to Freedom**.

There are **no income guarantees**. It **DOES** require work. And you **MUST make sales** and bring in **CUSTOMERS**.

To make it happen you **must be willing** to **dedicate a few hours a day** for a few short weeks to kick it into gear.

But in the end it will **all be worthwhile**.

## Create a Legacy Business

Do this right (now) and you could create a legacy business that can set you up for the **rest of your life**.

One you can **pass onto your children**.

So get started making some-time, part-time, full-time or **crazy-money passive income** while **helping others** and **having a great time**.

**Start Inviting >>**

# Inviting



## Invite ALL Your Contacts to Take a Look at Your Business

- Collect a list of **everyone you know** (electronically is best so you can copy & paste)
- **Profile** them into **categories** like Friends, Family, Workmates, Sports, Church, Acquaintances etc
- Group them into Hot, Warm, Cool, Cold so you know which ones to contact first. And some will also be frozen (ignored)
- If you think you don't know anyone then look in your **phone's contact list**.
- Most people now have **over 500 phone numbers** in their smartphone contacts.

- **Do NOT prejudge anyone.** Let THEM make the decision if it is right for them.
- Include their **Name, Email, Phone, Facebook, Twitter, LinkedIn** etc
- **Call, email, text or PM EVERYONE** on the list and **invite them** to visit YOUR **SupaClix** website
- Select an appropriate Text, Post or Email from the samples that have shown to work
- Send something to every one of them. Send multiples to the hot ones so they do not miss your message.
- **Phone the important ones** immediately. Unless you are confident I suggest you do that with your sponsor on a 3-way call.

## Use Your SupaClix Funnel

- Direct everyone to YOUR SupaClix landing page. That way everyone sees the **same message** and makes the followup easier.
- Ask them to **watch the short intro video** then **put their name, email and mobile into the form.**
- This allows them to proceed to the **full info page** to get **ALL the info they need** to make an educated decision.
- Tell them that they will get an **email confirming their details** and a link to the information page so they can return at any time.
- After they have reviewed the online presentation they will decide if the business is for them or not.
- You are initially **ONLY** looking for the **early adopters** (those who take up the offer early)
- If they are **NOT** initially interested in the business then the fallback option is they could become a customer.
- Look for business partners (associates) and you will find customers.
- This way you will always have enough customers in your business.

## Sharing Your SupaClix Site on Social Media

- Click the **Share** buttons on YOUR **SupaClix website** to automatically post an update to your **Facebook, Twitter, LinkedIn** and more.
- The **share button** is encoded with YOUR **SupaClix** site so your visitors are "cookied" (linked) to you.
- You can alternatively **manually** post a **Status Update** to Facebook, Twitter, LinkedIn etc with your **SupaClix** website with a simple invitation message

- **Post something** like "I just joined this and am looking for others who want to go green make some good cash" OR "Take a few minutes to watch this and it could change your life."
- Choose from the sample Texts, Tweets & Posts and Sample Emails and send what you think might be appropriate.
- **Do a status update every other day for 2 weeks** (vary the short message if possible). This is because **many people don't see your updates** every time. Often it scrolls off the page, never to be seen again.

**Following Up >>**

# Following Up

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## Follow Up With Your SupaClix Visitors/Enquiries

- YOU will **get an email** (with the visitor's details) every time a visitor has filled in and submitted the form on ANY of your **SupaClix Landing Pages**.
- **Give them an hour or so** to review the information **THEN CALL THEM** to ask them what they want to do next.
- If they have **NOT reviewed the information** then they are probably not that interested OR they are busy.
- If they are **truly too busy** then ask them **when it IS a good time** to call them.
- If they cannot commit to a time then they are probably not that interested.

- **Do NOT eliminate anyone.** They might just be busy, may not have connected with the information or they are not an early adopter (someone who commits early in the life cycle of a product or service)

## Use 3 Way Calls with Your Sponsor and Upline

The 3-way call is the best tool ever invented for novice marketers.

If you are new to making followup calls with prospects then get your sponsor or upline on the phone.

Put the call on hold and call your prospect. Push the 'Join' button and introduce your upline as the 'expert'.

Your upline may not be the actual expert but this shows your prospect that there is help from above.

By doing this you 'pass the trust baton' to someone other than you so your credibility is not reduced.

Your upline will (most likely) also has a lot more experience so you are getting a training session on how to answer questions and close sales.

## Only Three Options

Be aware that there are **only 3 options** after your prospect has **reviewed the information.**

- **Do Something NOW** - Get them started right away.
- **Do Something LATER** - Ask questions! What do they need to learn?
- **Do Nothing** - Thanks, but no thanks! - Say Bye and move on to the next prospect.

**Get On the Fast Track >>**

# Fast Track



## Massive Action

This **Fast Track to Freedom** shows how simple it **could be** when you understand business growth using **geometric progression** (5 x 5 x 5 x5 etc)

The process works by teaching **each and every** new Associate to **personally find and register (at least) FIVE Associates** in their first week.

When this simple logic is taught to **all new Associates** it will lead to an **EXPLOSION** of all their businesses and generate untold excitement.

Please understand that this is just a **projection** of what could happen **and not a guarantee of income.**

## Step 1 (Week 1)

- With the help of your upline and sponsor...
- Create a list of all your contacts...
- Contact them ALL with an appropriate business prospecting message.
- Using your **SupaClix** site to screen them...
- Select and **Register FIVE Associates** in your first week

## Step 2 (Week 2)

- Now teach your **Five Associates** register THEIR Five Associates in THEIR first week
- Now you have your **FIVE** and their **Twenty-Five**
- That's a team of **Thirty** in just **two weeks!**

## Step 3 (Week 3)

- Now help YOUR **5** how to help THEIR **25** to each register THEIR **FIVE** in their first week
- That's an additional **125** new **Associates** in your team
- Now your **TEAM** has grown to **155 Associates** in **3 weeks!**
- And your **FIVE** personally sponsored Associates each have a **team of 30**
- They are just **one step behind you** in income earning potential

## Step 4 (Week 4)

- Now assist YOUR **5** to help their **5** to teach their **5** to register their **5**
- That just added an additional **625 Associates** to your team
- Giving you a team of **780 Associates**
- Imagine if you were paid **\$100 bonus** for every new team member?
- Then you would have earned **\$78,000!**
- In your **first 4 weeks!**
- That's more than **most people earn in a year!**

## Step 5 (Month 2)

- Keep teaching EVERY new **Associate** to register **FIVE associates** in their first week
- By the end of only **8 weeks** you have built a **team of over 100,000 distributors**
- You have earned a total of **\$\$\$\$???**

## And Remember...

- You only needed to find **FIVE** interested friends in your first week to kick it all into gear
- Those **five personally sponsored** friends have also built **massive incomes**
- And there will probably be a **few more bonuses** that you will also get to make you **even happier**
- You can have a quick rest (before you get back into it again)

## It Doesn't Stop There

Because of the energy and process you have built, the **excitement** in your team will **never slow down**.

Your **income will keep increasing** without you having to drive it.

If you have **big dreams** you can either **push it harder** and **keep building** or you can **go on a holiday**.

And remember... your **first five friends** are just **one week behind you in income**, so you can **go on holidays together**.

## Sounds Simple Doesn't It?

Most people will say that this is not possible.

Probably because they have **never experienced it** or ever seen it done before.

Well, it **IS possible**. And it **HAS been done before**.

You just **have to believe that it IS possible** and that **YOU want to do it**

You **MUST**, however, **teach everyone to follow the system** so it **CAN** happen.

## Can I Go Slower?

Sure!

You can go at whatever pace suits you.

But I will tell you, **making money fast is more fun than making it slow.**

What if you ran on the **Fast Track** only did it **MONTHLY**?

Well, then instead of earning **\$80,000** in **4 weeks** it would take you **4 Months**.

Slower again? What if it took to **4 YEARS**?

I reckon **another \$78,000** in your bank account **4 years from now** would make **quite a difference to YOU** and everyone in your family.

## Not Fast Enough?

What if you were a **real gun** and taught your team to reproduce the **5 X model DAILY**?

That means each (5 X) step took **only one DAY** and not one **WEEK**?

Work really hard for **just 5 days** and **take the rest of your life off!**

Sounds crazy but it **IS technically possible!**

## Can I Sponsor More Than Five ?

**Of course you can.**

You will simply **make more money.**

If **YOU do more** then **your team tends to do more**

Why not **teach everyone** in your team to **sponsor 4, 6, 10 or more, each?**

Then everyone in your team **makes more money faster.**

## Not Into Making Lots of Money?

If that is the case then you are on the wrong page here.

But if you are **passionate about making a difference** then the more money you make, the **more people you can help.**

However, you **must always be ready to succeed** when it happens to you.

# Making Too Much Money?

If you **make too much money** you can always **give it away** to your favourite charity or start a foundation.

# Getting Organized



## Getting Organized



Coming Soon

# Setting Goals



## Setting Goals



Coming Soon



# Global Success Team

Whether you have an hour a week or 12 hours per day available, work with your sponsor and upline to create a workable plan that fits in with YOUR life.

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